



# CAL INC'S STATEMENT OF QUALIFICATIONS

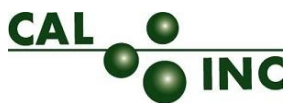


*In business since 1979*



NAT-19569-1

Submitted by:



CAL INC  
2040 Peabody Road  
Vacaville, CA 95687

June 2011

## OVERVIEW OF CAL INC



CAL INC has the ability and proven track record to perform various types and sizes of construction and abatement projects. Our structure is unique because in addition to the general contracting services we provide, we also have an environmental remediation division as well as a training/consulting division. Each of the divisions work in tandem to support each other, allowing us to provide the “best value and quality” to all of our clients.

CAL INC has provided commercial abatement services to the public sector and the private sector for over 18 years. We have successfully managed abatement, demolition, and construction contracts for PG&E, Northrop Grumman, San Francisco Unified School District, Campbell Soup, Johnson & Johnson, Department of Veterans’ Affairs Administration, General Services Administration, Parsons Infrastructure and Technology, Inc., National Park Service, and the Federal Aviation Administration. CAL INC has been recognized as a leader in the federal and commercial environment as a professional, reliable, and honest contractor. CAL INC has a significant amount of project experience and past performance records that demonstrate a proven ability to respond to customers needs.

CAL INC’s Training division has provided environmental training for over 30 years. Currently, CAL INC provides coursework involving lead, asbestos, mold, OSHA compliance, HAZWOPER and PG&E Compliance. As the leading provider of environmental training within California, CAL INC seizes the opportunity to be on the forefront of the newest technology and information available with regards to abatement. This year alone, CAL INC has become a industry leader for instruction of the newly regulated EPA Lead Renovator Course. This course is required by renovation contractors and personnel throughout the nation. CAL INC is able to teach this course in both English and Spanish.

CAL INC presently employs approximately 50 personnel and its headquarters are located in Vacaville, California. CAL INC maintains various project offices throughout Northern and Southern California as required to properly manage on-going projects.

## WHY SELECT CAL INC?

The CAL INC Team provides...	...Demonstrated by...	...Benefits to the General Contractor
Quality	<ul style="list-style-type: none"> <li>✓ Culture that focuses on quality, least-cost solutions</li> <li>✓ 3-Phase Quality Control Model implementation</li> <li>✓ Guarantee to provide quality workmanship</li> </ul>	<ul style="list-style-type: none"> <li>✓ Job completed to high standards, on time, and on budget.</li> </ul>
Experience	<ul style="list-style-type: none"> <li>✓ Over 30 years of combined experience working with agencies including Parsons Infrastructure and Technology Inc., VA, FAA, Bureau of Reclamation, General Services Administration, US Air Force, etc.</li> <li>✓ Experience in working on small to multi-million dollar projects for federal clients</li> <li>✓ Expanding list of references from federal agencies that supports CAL INC</li> </ul>	<ul style="list-style-type: none"> <li>✓ Knowledge of federal government and public works regulations and requirements.</li> <li>✓ Ability to perform work to General Contractor's standards with minimal on the job training</li> </ul>
Efficiency	<ul style="list-style-type: none"> <li>✓ Proven ability to meet or exceed scheduled completion dates on multiple projects</li> <li>✓ Ability to stay within budget</li> <li>✓ Experienced project management staff that ensure performance and production levels for in-house labor and subcontractor staff.</li> </ul>	<ul style="list-style-type: none"> <li>✓ The General Contractor will be a satisfied customer knowing that their project was completed on time and within budget.</li> </ul>
Safety	<ul style="list-style-type: none"> <li>✓ Commitment to Safety and improved Experience Modification Rates Annually. Currently CAL INC's EMR is .97.</li> </ul>	<ul style="list-style-type: none"> <li>✓ Projects completed without safety incidents.</li> </ul>

### Construction Management

CAL INC's team of highly qualified and experienced construction and engineering professionals can accomplish agency assignments on time and at the least cost, providing the "best value" to all types of government and commercial entities.

### Financial Management

CAL INC has been in business since 1979 providing training, engineering and construction services. CAL INC has been established for over 30 years and has developed efficient cost accounting systems that adhere to all federal government procurement regulations. Our staff is supported by a complete array of internal systems and specially tailored computer applications that enable CAL INC (as a unit) to accurately track project costs and contract compliance.

For contracts awarded to the firm, CAL INC will utilize American Contractor for its accounting program as well as other programs including Hard Dollar, Microsoft Access, Primavera, Microsoft Project and Microsoft Excel if necessary.

## Services Offered by CAL INC

### Abatement

- Asbestos
- Lead
- Mold
- Other Hazardous Waste
- Commercial
- Residential
- Government (Federal, State, Local, & County)
- Adherence to Security Clearance

### Construction

- Tenant Improvements
- Building Renovation
- Structural & Utility Rehabilitation & Repair
- Roofing
- Painting
- Flooring
- Residential
- Commercial
- Federal Buildings
- State Buildings

### Demolition

- Soft Demolition
- Hard Demolition
- DOSH Certified

### POINTS OF CONTACT:

#### **PRESIDENT**

DAVID ESPARZA (707) 446-7996  
(707) 689-7562 CELL  
[DESPARZA@CAL-INC.COM](mailto:DESPARZA@CAL-INC.COM)

#### **VICE PRESIDENT, ADMINISTRATION**

OLIVIA TRUDELL (707) 446-7996,  
(707) 689-7560 CELL  
[OTRUDELL@CAL-INC.COM](mailto:OTRUDELL@CAL-INC.COM)

#### **MAILING ADDRESS:**

CAL INC  
2040 PEABODY ROAD  
VACAVILLE, CA 95687  
PHONE: (707) 446-7996  
FAX: (707) 446-4256

#### **ESTIMATING:**

GABE ESPARZA (707) 446-7996,  
(707) 580-3955 CELL  
[GESPARZA@CAL-INC.COM](mailto:GESPARZA@CAL-INC.COM)

MIKE PEIXOTO, (707) 446-7996,  
(707) 689-7566 CELL  
[MPEIXOTO@CAL-INC.COM](mailto:MPEIXOTO@CAL-INC.COM)

DANNY SMITH, (707) 446-7996,  
(707) 689-7573 CELL  
[DSMITH@CAL-INC.COM](mailto:DSMITH@CAL-INC.COM)

#### **LICENSES:**

CALIFORNIA LICENSE No. 657754,  
EXPIRES 10/31/10  
CLASSIFICATIONS: A, ASB, B, C-21, HAZ  
(Engineering, Asbestos, General Construction,  
Demolition, Hazardous Waste Removal),  
DOSH Certified to perform Demolition Services  
DUNS 173268442  
TAX ID: 77-0002188

California Contractor's License

STATE OF CALIFORNIA  
**Contractors State License Board**

Pursuant to Chapter 9 of Division 3 of the Business and Professions Code and the Rules and Regulations of the Contractors State License Board, the Registrar of Contractors does hereby issue this license to:

**CAL INC**


to engage in the business or act in the capacity of a contractor in the following classification(s):

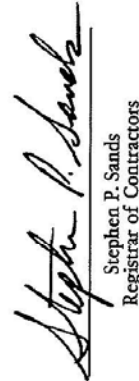
- B - GENERAL BUILDING CONTRACTOR
- ASB - ASBESTOS
- A - GENERAL ENGINEERING CONTRACTOR
- HAZ - HAZARDOUS SUBSTANCES REMOVAL


Witness my hand and seal this day,

July 24, 2007

**Issued October 30, 1992**

  
 SIGNATURE OF LICENSEE

  
 Stephen P. Sands  
 Registrar of Contractors

  
 SIGNATURE OF LICENSE QUALIFIER

This license is the property of the Registrar of Contractors, is not transferable, and shall be returned to the Registrar upon demand when suspended, revoked, or invalidated for any reason. It becomes void if not renewed.

**657754**  
 License Number



STATE OF CALIFORNIA  
Contractors State License Board

Pursuant to Chapter 9 of Division 3 of the Business and Professions Code and the Rules and Regulations of the Contractors State License Board, the Registrar of Contractors does hereby issue this license to:

CAL INC

to engage in the business or act in the capacity of a contractor in the following classification(s):

C21 - BUILDING MOVING, DEMOLITION

Witness my hand and seal this day,

July 24, 2007

Issued October 30, 1992

SIGNATURE OF LICENSEE

*Stephen P. Sands*

Stephen P. Sands  
Registrar of Contractors

SIGNATURE OF LICENSE QUALIFIER

657754

License Number

This license is the property of the Registrar of Contractors, is not transferrable, and shall be returned to the Registrar upon demand when suspended, revoked, or invalidated for any reason. It becomes void if not renewed.

State Of California  
**CONTRACTORS STATE LICENSE BOARD**  
**ACTIVE LICENSE**



State of California  
Department of  
Consumer  
Affairs

License Number **657754** Entity **CORP**

Business Name **CAL INC**


Classification(s) **B ASB A HAZ C21**

Expiration Date **10/31/2012** [www.cslb.ca.gov](http://www.cslb.ca.gov)



Documentation of DOSH Registration

State of California



Department of Industrial Relations  
DIVISION OF OCCUPATIONAL SAFETY AND HEALTH

*Certificate of Registration  
for  
Asbestos-related Work*

Certificate No. 482 Expiration Date 16-Nov-11

**CAL, INC.**  
(Name of Employer)

is duly registered by the Division of Occupational Safety and Health in accordance with the California Administrative Code, Title 8, Article 2.5 for asbestos-related work.

26-Oct-10  
Date Of Issuance

*Richard Peterson for Jeff Ferrell*  
Division of Occupational Safety and Health

Effective Date 17-Nov-10 Contractor's License No. 657754

This registration is valid only when the following requirements and conditions are met:

1. The registered employer shall safely perform asbestos-related work in compliance with relevant occupational safety and health regulations.
2. The registered employer shall notify the Division of changes in work locations or conditions as specified by Section 341.9 of Title 8 of the California Administrative Code.
3. The registered employer shall post a sign readable at 20 feet at the location of any asbestos-related work stating:

**Danger-Asbestos  
Cancer and Lung Hazard  
Authorized Personnel Only**
4. A copy of the registration shall be posted at the jobsite beside the Cal-OSHA poster.
5. The registered employer shall provide a copy of this registration certificate to the prime contractor and any other employers at the site before the commencement of any asbestos-related work.
6. The registered employer shall conduct a safety conference prior to the commencement of any asbestos-related work as specified by Section 341.11 of Title 8 of the California Administrative Code.
7. The registered employer acknowledges the Division's right to revoke or suspend this registration as provided by Section 341.14 of title 8 of the California Administrative Code.



## Minority Business Certification





# CERTIFICATE OF LIABILITY INSURANCE

DATE (MM/DD/YYYY)  
2/4/2011

PRODUCER (707) 687-2200 FAX: (707) 687-2021  
 Rogers & Young Insurance Services  
 800 Edgewood Place  
 P.O. Box 1738  
 Windsor CA 95492

INSURED  
 Cal Inc.  
 Cal Inc. Training, LLC  
 2040 Peabody Road #400  
 Vacaville CA 95687

THIS CERTIFICATE IS ISSUED AS A MATTER OF INFORMATION ONLY AND CONFERS NO RIGHTS UPON THE CERTIFICATE HOLDER. THIS CERTIFICATE DOES NOT AMEND, EXTEND OR ALTER THE COVERAGE AFFORDED BY THE POLICIES BELOW.

INSURERS AFFORDING COVERAGE	NAIC #
INSURER A: <b>Steadfast Insurance Company</b>	
INSURER B: <b>Travelers Indemnity Company</b>	
INSURER C: <b>Zurich American Insurance</b>	
INSURER D:	
INSURER E:	

### COVERAGES

THE POLICIES OF INSURANCE LISTED BELOW HAVE BEEN ISSUED TO THE INSURED NAMED ABOVE FOR THE POLICY PERIOD INDICATED. NOTWITHSTANDING ANY REQUIREMENT, TERM OR CONDITION OF ANY CONTRACT OR OTHER DOCUMENT WITH RESPECT TO WHICH THIS CERTIFICATE MAY BE ISSUED OR MAY PERTAIN, THE INSURANCE AFFORDED BY THE POLICIES DESCRIBED HEREIN IS SUBJECT TO ALL THE TERMS, EXCLUSIONS AND CONDITIONS OF SUCH POLICIES. AGGREGATE LIMITS SHOWN MAY HAVE BEEN REDUCED BY PAID CLAIMS.

INSR ADD'L LTR INSRD	TYPE OF INSURANCE	POLICY NUMBER	POLICY EFFECTIVE DATE (MM/DD/YYYY)	POLICY EXPIRATION DATE (MM/DD/YYYY)	LIMITS
<b>A</b>	<b>GENERAL LIABILITY</b> <input checked="" type="checkbox"/> COMMERCIAL GENERAL LIABILITY <input type="checkbox"/> CLAIMS MADE <input checked="" type="checkbox"/> OCCUR <input checked="" type="checkbox"/> \$10,000 Deductible <input checked="" type="checkbox"/> Pollution/Prof Liab GEN'L AGGREGATE LIMIT APPLIES PER: <input type="checkbox"/> POLICY <input checked="" type="checkbox"/> PRO-JECT <input type="checkbox"/> LOC	GPL9263941-00	04/13/2010	04/13/2011	EACH OCCURRENCE \$ 1,000,000 DAMAGE TO RENTED PREMISES (Ea occurrence) \$ 50,000 MED EXP (Any one person) \$ 5,000 PERSONAL & ADV INJURY \$ 1,000,000 GENERAL AGGREGATE \$ 2,000,000 PRODUCTS - COMP/OP AGG \$ 1,000,000
<b>B</b>	<b>AUTOMOBILE LIABILITY</b> <input checked="" type="checkbox"/> ANY AUTO <input type="checkbox"/> ALL OWNED AUTOS <input type="checkbox"/> SCHEDULED AUTOS <input checked="" type="checkbox"/> HIRED AUTOS <input checked="" type="checkbox"/> NON-OWNED AUTOS	BA-1609N141-10-SEL BA-1609N141-11-SEL	02/01/2010	02/01/2011	COMBINED SINGLE LIMIT (Ea accident) \$ 1,000,000 BODILY INJURY (Per person) \$ BODILY INJURY (Per accident) \$ PROPERTY DAMAGE (Per accident) \$
	<b>GARAGE LIABILITY</b> <input type="checkbox"/> ANY AUTO				AUTO ONLY - EA ACCIDENT \$ OTHER THAN EA ACC \$ AUTO ONLY: AGG \$
<b>A</b>	<b>EXCESS / UMBRELLA LIABILITY</b> <input checked="" type="checkbox"/> OCCUR <input type="checkbox"/> CLAIMS MADE <input type="checkbox"/> DEDUCTIBLE <input checked="" type="checkbox"/> RETENTION \$ 0	SE09263922-00	04/13/2010	04/13/2011	EACH OCCURRENCE \$ 9,000,000 AGGREGATE \$ 9,000,000 \$ \$ \$
<b>C</b>	<b>WORKERS COMPENSATION AND EMPLOYERS' LIABILITY</b> ANY PROPRIETOR/PARTNER/EXECUTIVE OFFICER/MEMBER EXCLUDED? (Mandatory in NH) If yes, describe under SPECIAL PROVISIONS below Y/N <input checked="" type="checkbox"/> Y	WC9263923-00	04/13/2010	04/13/2011	<input checked="" type="checkbox"/> WC STATU-TORY LIMITS <input type="checkbox"/> OTH-ER E.L. EACH ACCIDENT \$ 1,000,000 E.L. DISEASE - EA EMPLOYEE \$ 1,000,000 E.L. DISEASE - POLICY LIMIT \$ 1,000,000
<b>A</b>	<b>OTHER Professional Liab; Pollution Liability ClaimMade/2004Retro</b>	GPL9263941-00	04/13/2010	04/13/2011	Each Loss Limit \$1,000,000 Aggregate Limit \$2,000,000 Deductible \$10,000

### DESCRIPTION OF OPERATIONS / LOCATIONS / VEHICLES / EXCLUSIONS ADDED BY ENDORSEMENT / SPECIAL PROVISIONS

Certificate is issued as Evidence of coverage only.  
 RE: Bidding Purposes Only.  
 Cancellation: Except 10 days notice for non-payment of premium.

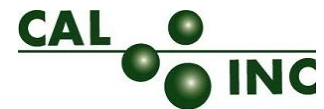
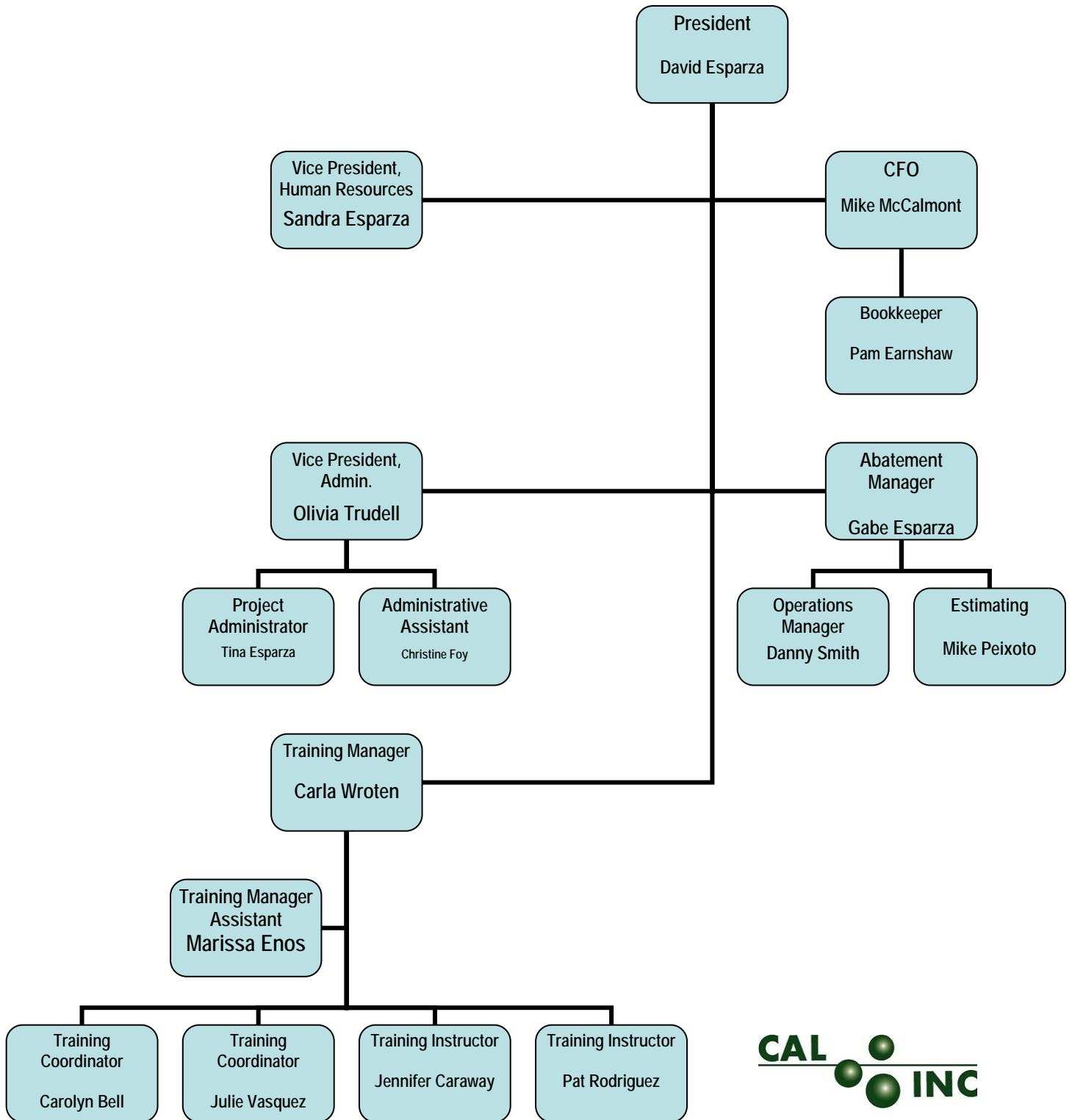
### CERTIFICATE HOLDER

(707) 446-4256 TrudelloOlivia@cal-inc.com  
 CAL INC.  
 BIDDING PURPOSES ONLY

### CANCELLATION

SHOULD ANY OF THE ABOVE DESCRIBED POLICIES BE CANCELLED BEFORE THE EXPIRATION DATE THEREOF, THE ISSUING INSURER WILL ENDEAVOR TO MAIL 30 DAYS WRITTEN NOTICE TO THE CERTIFICATE HOLDER NAMED TO THE LEFT, BUT FAILURE TO DO SO SHALL IMPOSE NO OBLIGATION OR LIABILITY OF ANY KIND UPON THE INSURER, ITS AGENTS OR REPRESENTATIVES.  
 AUTHORIZED REPRESENTATIVE  
 Michelle *Michelle Elhunger*

CAL INC Organizational Chart





## Resumes of Key Personnel

CAL INC has included resumes for key personnel in this section for you to review.

### DANNY SMITH, PROJECT MANAGER

#### Certifications & Additional Training:

- 40 hour Asbestos Contractor/Supervisor
- 32 hour Lead Worker
- First Aid/CPR
- US Army Corps Of Engineers – Construction Quality, Expires 10/18/2012
- UC Davis Construction Management Certificate (Various Coursework) 2009

#### Affiliated with CAL INC:

7 Years

#### Affiliated with Other Firms:

7 Years

Danny has over 14 years experience in the construction industry and over 12 years of experience in painting, asbestos and lead based paint abatement, demolition, and decontamination. In his dual roles of Site Superintendent and Project Manager, he has successfully supervised projects for the Federal, State, Local Governments, as well as private sector clients.

Danny is involved in the day-to-day operations of various projects. His key responsibilities include coordinating the subcontractors' activities and communicating with the client on a daily basis. He is also responsible for maintaining the project schedule, RFI logs, Change Order Logs, notification and permit requests, subcontractor safety, and other required duties.

### KEY PROJECT EXPERIENCE

<b>GENERAL CONTRACTOR:</b> ELEMENT 26	<b>CONTRACT VALUE:</b> \$1,600,000.00
<b>LOCATION:</b> SKAGGS ISLAND, CA	<b>DATE:</b> JANUARY 10-MAY 10

CAL INC was contracted by Element 26 to provide Asbestos Abatement & Hazardous Material Removal. This project has several buildings of older vintage (i.e. built prior to 1970's). Danny was the on-site Superintendent/ Project Manager for this abatement project. The general scope of work was to abate all vintage buildings, which include Asbestos and Lead paint abatement and stabilization of ACM and Lead Paint on buildings. CAL INC was also to perform hazardous material surveys and daily monitoring.

<b>GENERAL CONTRACTOR:</b> WESTON SOLUTIONS	<b>CONTRACT VALUE:</b> \$2,025,364.00
<b>LOCATION:</b> BEALE AFB, CA	<b>DATE:</b> OCTOBER 09-JUNE 10

CAL INC was contracted by Weston Solutions to provide Abatement and demolition on 119 housing units. Danny was the on-site Superintendent/ Project Manager for this abatement project. The general scope of work included DOSH Demolition of above slab/grade home structures, including building materials containing < 1% asbestos and concrete slabs, footings, sidewalks and driveways. This project also included certified asbestos and lead workers performing all work and taking personal air monitoring, providing CAL OSHA & Air Quality notification and fees, and disposal of all hazardous material.

**DANNY SMITH, PROJECT MANAGER** - PAGE 2 OF 2

**OWNER:** CITY OF GALT                      **CONTRACT VALUE:** \$102,000  
**LOCATION:** GALT, CA                      **DATE:** DECEMBER 09-APRIL 09

Danny was the Project Manager for the demolition of 9 buildings for the City of Galt, which included a residence, garage, maintenance shop, goat barn, chicken coop, milking barn, hay barn, cattle barn, storage building, concrete silo, concrete pad, masonry block wall, etc. Danny's role included providing schedule updates, RFI requests, change order requests, and for the coordination of all subcontractor activity.

**GENERAL CONTRACTOR:** KENRIDGE BUILDERS                      **CONTRACT VALUE:** \$362,000  
**LOCATION:** ROSS, CA                      **DATE:** AUGUST 08-OCTOBER 08

Danny was the On-Site Supervisor for this school project that took place over the summer of 2008. CAL INC was contracted in August of 2008 by Kenridge Builders to perform abatement and building demolition services for Ross School in Ross, California. Abatement services have been completed to date, and we were successful in completing our scope within the 15 days required.

**OWNER:** DEPT. OF VETERANS AFFAIRS                      **CONTRACT VALUE:** \$140,000  
**LOCATION:** RENO, NEVADA                      **DATE:** JUNE 06-JUNE 09

Danny is the Site Superintendent for this Indefinite Delivery, Indefinite Quantity (IDIQ), open-ended contract for VISN 21 facilities in Reno, Nevada. The projects have included flooring removal and replacement in bathrooms, acoustic ceiling removal and replacement, sidewalk repairs, drywall repair, and painting. Danny is responsible for subcontractor management, coordinating work with hospital staff to minimize disruptions to patients and staff.

**OWNER:** SFUSD                      **CONTRACT VALUE:** \$2.8 Million  
**LOCATION:** SAN FRANCISCO, CA                      **DATE:** JUNE 06 – JANUARY 07

Danny was the Site Superintendent assigned to this San Francisco School District renovation project. The scope of work involved various tasks including fencing, mechanical, concrete, electrical, tile, and painting. As the site superintendent, Danny was responsible for overseeing over 25 subcontractors, the project manager, and working with the school district appointed construction managers to ensure acceptable and timely performance by all parties. It shall also be noted that CAL INC was given a plaque by the school district to commend CAL INC and its subcontractor team for a job well done.

**OWNER:** BEALE AFB                      **CONTRACT VALUE:** \$1M+  
**LOCATION:** BEALE AFB, CA                      **DATE:** JULY 03 – MARCH 04

Danny was an integral part of the crew for the removal of lead-based paint from the exterior of 350 units at Beale Air Force Base housing. All housing units contained lead-based paint. CAL INC performed all of the abatement. Loose and flaky paint from the exterior of each unit was abated and the asbestos containing material that was present under the paint was also abated. This job demanded that the abatement techniques follow lead-based paint requirements. After preparation, the homes were primed and painted.

**JAIME VARGAS, SUPERINTENDENT**

- PAGE 1 OF 3

Jaime Vargas has over 7 years of experience working as a Site Superintendent. In his role as Site Superintendent Jaime has experience in overseeing multiple subcontractors. He has skills in commercial, industrial, and residential work, and has managed multi-million dollar projects.

**Certifications/Training:**

- Asbestos Contractor Supervisor
- CPR/First Aid
- Lead-Related Construction Supervisor /Worker
- Mold Awareness #AC-36837
- De Anza High School Graduate 1993
- Auto Mechanic Trade School

**Affiliated with CAL INC:**

7 Years

**Affiliated with Other Firms:**

3 Years

In his field experience, Jaime has acquired excellent skills such as negotiation and problem solving. He has maintained exceptionally high standards and commits to being a team player and an excellent communicator. As a Site superintendent, he is responsible for enduring a safe work site and controls access to the work site and is the coordinator of project activities with our Subcontractors, Residential Engineers, and Project Managers. He reviews shop plans, construction drawings, and specifications, and has learned to successfully manage job work crews and coordinate trades people and equipment suppliers. Jaime provides field supervision, administers field quality control, and maintains the daily log of project activities as well as conducting inspections and signing off on all completed work.

**KEY PROJECT EXPERIENCE**

<b>GENERAL CONTRACTOR: ELEMENT 26</b>	<b>CONTRACT VALUE: \$1,600,000.00</b>
<b>LOCATION: SKAGGS ISLAND, CA</b>	<b>DATE: JANUARY 10-MAY 10</b>

CAL INC was contracted by Element 26 to provide Asbestos Abatement & Hazardous Material Removal. Mr. Vargas was the appointed site superintendent and was responsible for managing multiple crews to perform the asbestos and demolition functions of this project. Both asbestos and lead based paint removal were features of work on this million dollar project.

<b>GENERAL CONTRACTOR: WESTON SOLUTIONS</b>	<b>CONTRACT VALUE: \$2,025,364.00</b>
<b>LOCATION: BEALE AFB, CA</b>	<b>DATE: OCTOBER 09-JUNE 10</b>

CAL INC was contracted by Weston Solutions in October of 2009 to provide Asbestos Abatement & Hazardous Material Removal for over 100 military family housing units at Beale AFB. Mr. Vargas was the site superintendent and was responsible for managing multiple crews to perform the asbestos, mold, and DOSH demolition functions of this project. He was also responsible for safety, quality control, project management, and on-site supervisory functions.





**JAIME VARGAS, SUPERINTENDENT**

- PAGE 3 OF 3

**GENERAL CONTRACTOR: W.E. LYONS CONSTRUCTION CO.****CONTRACT VALUE: \$142,859****LOCATION: SAN FRANCISCO, CA****DATE: SEP-NOV 06**

CAL INC was contracted by W.E. Lyons Construction Company to perform mold, asbestos, lead, and transite pipe abatement in several Bannaker Homes located in San Francisco. Jaime Vargas was the Site Superintendent. The work consisted of abatement of ceilings with mold, asbestos, lead paint, and transite pipe. Jaime coordinated workers and subcontractors. Jaime was responsible for the project schedule, communication with the owner, subcontractors, and home office in Vacaville. The project was completed on time and on budget.

**GENERAL CONTRACTOR: General Services Administration****CONTRACT VALUE: \$122,540****LOCATION: OAKLAND, CA****DATE: FEB 07**

Jaime Vargas was the Site Superintendent on this project. The work consisted of removal and replacement of terrazzo and epoxy flooring. Jaime coordinated the subcontractors, communication with the owners, and the home office in Vacaville. The project was completed on time and on budget.

**RC TORRES, SAFETY MANAGER**

- PAGE 1 OF 2

**Roberto Carlos (RC)** has three years of experience as a Safety Manager/Project Manager for local, state and federal municipalities. RC's work has involved safety management and coordination, schedule management, coordination between site superintendent and subcontractors, hazard analysis and budget analysis.

**Certifications/Training:**

- San Jose State University  
B.S. Industrial Systems Engineering, Spring 2004
- USACE Construction Quality Management for Contractors, Spring 2008
- Powered Industrial Truck Safety Trained The Trainer/Certified Forklift Operator, February 2009
- Elevating Work Platforms/Aerial Devices Trained The Trainer/Certified Forklift Operator, December 2009

**Affiliated with CAL INC:**

7 Years

**Affiliated with Other Firms:**

3 Years

RC has been involved in several multi-trade construction projects. The skills he has acquired as a Project Engineer and Project Manager have enabled him to progress to the position of Safety Manager for several multi-trade projects. RC's understanding of the construction industry and project safety continues to be a great asset to CAL INC's organization.

**KEY PROJECT EXPERIENCE:**

**GENERAL CONTRACTOR:** Dept. of Veterans' Affairs  
**LOCATION:** GUSTINE, CA

**CONTRACT VALUE:** \$2.6M  
**DATE:** Nov 07

This project is a Design Build of 4,000 crypts and associated infrastructure. The scope of work includes the fabrication and installation of 2,500 crypts, an engineered drainage field, an irrigation system that will allow for future expansion, and landscaping for aesthetic purposes as well as erosion prevention. RC is involved in all preconstruction planning, submittals, quality control and scheduling. RC's attention to detail and ability to communicate well with others will keep this project on track to conclude on schedule and well within budget.

**RC TORRES, SAFETY MANAGER**

- PAGE 2 OF 2

**GENERAL CONTRACTOR: SHAW ENVIRONMENTAL****CONTRACT VALUE: \$350,000****LOCATION: TREASURE ISLAND, CA****DATE: OCT 07-MARCH 08**

This scope of work included the installation of sidewalks, curbs, gutters, walkways, pavements, and concrete pads for porches and patios that were disposed of during the removal of contaminated soil. The engineering experience gained on this project RC included performing quality control and schedule coordination to ensure timely performance and accuracy of all work performed. Due to the fact that this project was located at a Naval Air Force Base, guidance and direction was needed from all involved with the on-site construction. RC provided clear and concise objectives, which ensured the success of all subcontractors involved. His level head and strong communication skills proved to be an important factor in the success of completing this project within budget and on schedule.

**GENERAL CONTRACTOR: SHAW ENVIRONMENTAL****CONTRACT VALUE: \$50,000****LOCATION: TREASURE ISLAND, CA****DATE: NOV 07-FEB 08**

This project included the installation of 880 linear feet of fencing and 19 gates. Due to contaminated soil removal, backyard fencing and gates were disposed of and required replacement. Coordination of subcontractors played a key role in the on time completion of this project.

## Representative Projects

### *Asbestos Abatement & Hazardous Material Removal, Skaggs Island, CA (2010)*



CAL INC was contracted by Element 26 to provide **Asbestos Abatement & Hazardous Material Removal**. This project had several buildings of older vintage (i.e. built prior to 1970's) and as such we assumed a percentage of materials that was to be considered hazardous for purpose of removal and disposal. We were required to abate accordingly.

#### Highlights of this Project:

- Asbestos and Lead Paint Abatement and Stabilization of ACM and Lead Paint on buildings to be demolished
- All labor, equipment, materials, transportation, and disposal of all asbestos material testing greater than 1% and not eligible for DOSH demolition.
- Performed Hazardous Material Surveys and Daily Monitoring daily.
- CAL INC completed the project and achieved a 98% recycling rate.

#### Noteworthy Award:

CAL INC is proud to announce that this project was voted on as the **Environmental Remediation Project of the Year**, by the California Transportation Authority for 2010. This award is very noteworthy as it is being recognized as the top environmental remediation project statewide.

### *Multiple Housing Units Abatement and Demolition, Beale AFB, CA (2007)*

CAL INC was contracted by Chugach Government Services to perform asbestos and lead surveys (this portion was subcontracted out to a third party), asbestos and lead abatement, soft demolition, DOSH Demolition, and tree removal for 199 single and duplex military family housing units at Beale AFB. The project duration was 8 months and required multiple crews who were certified in asbestos and lead. Each crew was managed at the various residential sites simultaneously by a total of 3 site superintendents. CAL INC personnel were required to coordinate all activities between its abatement and soft demolition crews, its demolition subcontractor, Chugach (the client), and the owner, 9 CONS and CES at Beale AFB. *Through strategic decision making, and identifying sources for reuse of material, a diversion rate of over 60% was attained.*



In addition, CAL INC project management personnel were responsible for holding weekly tailgate safety meetings, submitting asbestos and lead notifications to the appropriate regulatory agencies, and for

coordinating the entry of labor personnel at the military gate daily. The security requirements for this project were stringent and required the laborer staff to promptly show up for work daily and to arrive in groups, as to ensure more efficiency when being processed.

Contract change orders were due to the changes in quantities discovered after inspections of several units turned up additional "hot spots" to be abated. Therefore minimal time and money were allocated to the contract to ensure that all abatement and demolition tasks were accomplished.

### *Building Demolition 96 MFH Units, Travis AFB, CA (2008)*

CAL INC was contracted by Diamond D General Contracting Inc. to perform DOSH demolition services for the demolition of 96 single military family housing units at Travis AFB. Demolition services provided include demolition of above grade home structures including building materials <1% asbestos. All work is being performed by asbestos trained workers and operators in accordance with all regulatory requirements. CAL INC's scope of work also includes transportation by a licensed hauler, disposal of all demolition-generated debris as general debris at Potrero Hills Landfill or Hay Road Landfill.



In addition, CAL INC's Training Division is responsible for providing asbestos training for the equipment operators so that they will be properly certified to work in or around asbestos during the demolition process. CAL INC is also responsible for the coordination of obtaining medical examinations for the operator staff.

### *NASA Steam Vacuum System Cooling Towers Replacement at Moffett Field, CA, (2009)*



CAL INC was contracted by Sygnos Inc. in March of 2009 to provide demolition and abatement services for the Steam Vacuum Cooling Towers at Moffett Field for NASA. The general scope of work included demolition of the 40' x 160' x 35'-foot Wind Tunnel cooling tower adjacent to Building N226. The cooling tower and associated equipment were demolished, including the wooden structure and supports, concrete stem walls, fans, fire suppression infrastructure, water piping, electrical lights and conduits, etc. Lines exiting the tower were terminated at the ground level and capped with suitable weather-resistant materials.

CAL INC was responsible for the pre-demolition abatement transite siding activities and the demolition required for the replacement of the cooling towers. The project was performed at NASA's Moffett Field facility where security clearances were rigid and constant surveillance was performed throughout the duration of the project. All CAL INC and subcontractor personnel were badged as required.



***US Army, Bldg. 500 Demolition - Combat Support Training Center (CSTC), Camp Parks, CA (2009)***

CAL INC was contracted by Sygnos Inc. in September of 2008 to provide demolition and abatement services for Bldg. 500 at Camp Parks in Dublin, California. The general scope of work included demolition and removal of Building 500, including the removal of building, foundation, footings, and sewer systems. All demolition work included the removal of transite siding, concrete blocks, asphalt, plants, shrubs, trees, walls, decks, covered and uncovered wooden stairs, capping of sewer lines and systems, slabs, concrete porches steps, pipe, brick, lumber, wood splinters trash, debris, glass, and back filling the basement with soil and compact, etc.

***Multiple Housing Units Abatement and Demolition, Beale AFB, CA (2009)***

AFB.

CAL INC is currently contracted by Weston Solutions to perform asbestos and lead abatement, soft demolition, DOSH demolition, for 118 single and duplex military family housing units at Beale AFB. The project duration was 3 months and required multiple crews who were certified in asbestos and lead. Each crew was managed at the various residential sites simultaneously by a total of 2 site superintendents. CAL INC personnel are required to coordinate all activities between its abatement and soft demolition crews, its demolition crew, Weston Solutions (the client), and the owner, AFCEE/EXHS at Beale

In addition, CAL INC project management personnel are responsible for holding weekly tailgate safety meetings, submitting asbestos and lead notifications to the appropriate regulatory agencies, and for coordinating the entry of labor personnel at the military gate daily. The security requirements for this project are stringent and require the laborer staff to promptly show up for work daily and to arrive in groups, as to ensure more efficiency when being processed.

## CAL INC's Approach to Project Safety Control

CAL INC maintains a commendable record of safety and health performance. CAL INC takes pride in making our clients aware that "Safety is always first!" CAL INC's Corporate Safety and Health Program policies address injury and illness prevention, hazard communication, industrial hygiene, medical monitoring, and accident reporting and investigations. Our Environmental, Health and Safety Staff provide initial 40-hour training, refresher, and supervisory training to all employees who perform potentially hazardous project work. The following table shows a few of the projects recently completed without lost day accidents.

### RECENTLY COMPLETED PROJECTS WITHOUT LOST DAY ACCIDENTS

Example Project	Number of Man Hours (prime contractor labor)	Number of Lost Day Accidents
General Services Administration Renovate 6 <sup>th</sup> and 9 <sup>th</sup> Floor Oakland, CA	2,776	0
Parsons Infrastructure & Technology Mold Remediation & Duct Cleaning Services at CVG ATCT (Phase 1) Covington, KY	180	0
1Ci, Inc. Demolition and Abatement of Building 1202 Travis AFB, CA	1,605	0

In addition to our documented Safety Program, CAL INC specializes in handling environmental and safety hazards encountered in construction activities such as asbestos and lead-based paint abatement and soil and water issues. CAL INC employs EPA and DOSH certified asbestos and lead technicians, and has a full geological and engineering staff to assess and remediate any environmental or safety issues which arise on the construction site.

The professionals trained and experienced in the industry develop CAL INC's Site Specific Safety and Health Plan. All of our plans are developed in accordance with OSHA and USACOE EM 385-1-1 (Safety Manual) guidelines, as well as standard California OSHA safety requirements, and include the following major elements:

- Identification of safety regulatory requirements;
- Hazard/risk analysis;
- Staff organization, qualifications, and responsibilities;
- Safety and health training;
- Personal protective equipment;
- Medical surveillance; exposure monitoring and air sampling program; heat and cold stress monitoring;
- Safety procedures, engineering controls, and work practices;
- Site control measures

- Personal hygiene and decontamination;
- Equipment decontamination;
- Emergency equipment and first aid requirements;
- Emergency response and contingency procedures;
- Certificate or work/visitor acknowledgement; and reporting.

Over the 30-year history of CAL INC, our staff has adapted to the numerous changes in OSHA regulations as it relates to safety. When changes in safety protocol are implemented by OSHA, CAL INC staff immediately revises all safety policies and incorporates them into the already established guidelines for safe work practices.

The table below illustrates major steps taken by CAL INC Human Resources personnel to promote safety within the last three years:

**SAFETY IMPLEMENTATION PLAN**

Step	Action
1	Training is provided to workers including instruction on head protection, eye protection, hearing protection, respiratory protection, safety belts and lifeline, scaffolding, perimeter guarding, housekeeping, fire protection, first aid facilities, emergency procedures, toxic substances, trenching and excavating, signs (barricades, flagging*), electrical safety, rigging and crane safety when applicable, and telecommunications building switch safety.
2	Holding daily and weekly "Toolbox" safety meetings on each project.
3	Reviewing CAL INC's safety program with subcontractors and other parties participating on projects where CAL INC is present.
4	Enforcing Drug and Alcohol Free work environments by performing pre employment screening. CAL INC also performs non-biased random drug testing at pre-determined intervals and rates.
5	Initiating unannounced safety audits by CAL INC safety personnel and taking corrective action where needed.

**Description of CAL INC's Injury and Illness Prevention**

CAL INC is committed to develop, implement and maintain an Injury and Illness Prevention Program that will be in compliance with California law. This Injury and Illness Prevention Program provides a comprehensive plan designed to implement 8 CCR 3203 into a viable ongoing health and safety activity located at CAL INC.

Every CAL INC employee has the right and is obligated to work in a safe environment. CAL INC's commitment to safety and health is reflected by the decisions and actions taken on and off the job. Every employee has the responsibility to respond to this commitment. CAL INC's commitment will be backed by strong organizational policies, procedures, incentives and disciplinary action.

Prevention of accidents and job related health problems are the responsibility of all employees. It is therefore, every employee's responsibility to report and/or correct any health or safety issue that may arise. Supervisors have the responsibility to take prompt corrective action to eliminate or suppress a health or safety issue and to document the same. CAL INC shall make every effort to provide training for all employees concerning the processes of the job. However, if an employee is in doubt about how to do the job safely, it is their responsibility to ask a qualified person or their supervisor for assistance.

Employees are required to report all injuries or illnesses immediately to their supervisor. Under no circumstances should an employee depart the job site without reporting a job-related illness or injury.

The following pages contain the Table of Contents section from our company's Injury and Illness Prevention Plan. A complete Injury and Illness Prevention Program can be provided to Stanford University upon request.

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